Vikram Rao

FINANCE DIRECTOR, CHARTERED ACCOUNTANT

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PROFESSIONAL SUMMARY

Finance leader with 16 years in pharmaceuticals and manufacturing. As Finance Director, freed Rs 210 crore of working capital, led a Rs 900 crore debt refinancing and built a finance team of 45 across three plants. Trusted partner to the board, auditors and lenders.

WORK EXPERIENCE

Finance Director
Apr 2020 to Present

Deccan Life Sciences Ltd, Hyderabad

- Lead finance, tax, treasury and investor relations for a Rs 4,800 crore listed company, with a team of 45.
- Freed Rs 210 crore of working capital by renegotiating terms with 120 suppliers.
- Refinanced Rs 900 crore of debt, saving Rs 38 crore a year in interest.
- Closed the books in 5 days instead of 12 after moving to SAP S/4HANA.
- Present results to the board's audit committee every quarter.

Head of Financial Planning and Analysis
Jul 2014 to Mar 2020

Krishna Steel Industries, Hyderabad

- Built the monthly forecast and plant-level costing used to price 400 products.
- Led the finance side of a Rs 650 crore plant expansion, delivered on budget.
- Cut power cost per tonne by 14% through a captive solar plant business case.

Assistant Manager, Audit
Aug 2009 to Jun 2014

Big Four audit firm, Hyderabad

- Audited manufacturing and pharma clients with revenue up to Rs 3,000 crore.

EDUCATION

Chartered Accountant
2009

Institute of Chartered Accountants of India

B.Com
2006

Osmania University — 82%

SKILLS

Financial strategy · Treasury · Fundraising · M&A due diligence · IFRS and Ind AS · Board reporting
SAP S/4HANA · Team leadership

LANGUAGES

English, Telugu, Hindi

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